

# CaseStudy

## "Indispensible" Invisible Suppliers

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**Customer:** Biomedical Science Laboratory Equipment Manufacturer  
**Project:** Invisible Supplier Programme & Implementation of Kanban Stock System

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**Through our Zero Cost Programme we delivered £40,000 in savings for a major manufacturer, reduced their stockholding and decreased operational costs significantly.**

### CHALLENGE

To optimise supply chain efficiency and reduce operating costs, this manufacturer planned to outsource an element of stores management and spares supply to a third party.

Already enjoying a successful partnership with Worldwide Engineering for the supply of pneumatic components and fasteners, our client invited us to tender for the contract.

The project brief was to create a sustainable and cost-efficient source of supply: managing an onsite stock and supply chain to ensure excellent availability of spare parts with transactional costs kept to a minimum.

### OUTCOME

We have invested in managing the client's stock by providing a special "Twinbin" stock management solution: there is now no need for the client to handle the stock as it is counted and replenished by Worldwide Engineering out with normal working hours.

Additionally, we provide a weekly invoice which reduces the overall involvement of the client.

After the first phase implementation, Worldwide Engineering has saved the client around £40,000 by applying our lean management approach.

We call it our Invisible Supplier Programme: our clients call it indispensable.

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24/7 Support | Plant Survey and Maintenance | Invisible Supplier Service | Global Stockroom Resources | Onsite Labour

### PRODUCTS & SERVICES:

Bearings | Pneumatics | Gearboxes | Chain & Sprockets | Electric Motors | Invertors | Conveyor Belting | Fasteners  
Pumps | Hydraulics | Lubricants | Hand Power Tools | Onsite Labour | Gearbox Refurbishment & Repairs | Pump Repairs  
Electric Motors Rewinds & Repairs | Hydraulic Ram Repairs | Ballscrew Refurbishments | Spindle Repairs

